# 2018 AMERICA'S BEST

# TAMPS

**YOUR INSIDE LOOK AT THE BEST TURNKEY ASSET MANAGEMENT PROGRAMS FOR FINANCIAL ADVISORS, FAMILY OFFICES AND BROKER-DEALER REPRESENTATIVES.**

WEALTHADVISOR
THE VOICE OF THE FINANCIAL ADVISOR COMMUNITY

AXXCESS WEALTH MANAGEMENT

**Axxcess Wealth Management, LLC • 6005 Hidden Valley Road, Suite 290, Carlsbad, CA 92011 • www.axxcessplatform.com**

**Axxcess** integrates traditional third-party investment managers alongside real estate, private equity and hedged investments to create a unique UMA/TAMP framework. Report, monitor and analyze hedge fund, private equity, private credit and real estate within the same report portal. Track, bill and report on directed investments in the same account that houses traditional SMA, fixed income, mutual fund and ETF strategies.

Your high net worth clients have made directed investments. They own LPs, real estate and shares of private companies. Neither you nor your firm has a solution to help your client track, report and bill on their total wealth. Having built our firm running family offices, we understand this challenge.

We have found that if you can help your client track and report on their inefficient assets, their liquid assets will come under management. Our industry is grappling between a "virtually free" one-size-fits-all model portfolio mind-set and a customized investment portfolio approach for clients. Our view remains that high net worth investors demand institutional-quality managers, analytical technology, maximum transparency, independent service providers and control over their investment decisions.

Axxcess is a leader in tailoring a full suite of customized portfolio services that help investors expand their investment holdings and better reduce downside exposure to loss. We can implement our recommendations or your unique diligence criteria without bias or restriction. We work with both traditional and self-directed custodians and can accommodate holdings such as private stock, LLC units, partnerships, closely held corporations, real estate, private equity and hedge funds. Our focus is on 3c(1) and 3c(7) clients and the advisors that serve them. If you are interested in providing a platform of services designed to move your business upscale, Axxcess is your solution.

**New business contact:**
Jon Brackmann, MBA, CIMA
Phone: (866) 217-5607
E-mail: brackmann@axxcesswealth.com

**Brand of program:** Axxcess Customized Portfolio Platform (ACPP)

**Type of program:** TAMP

**Total assets in program:** $804 million

**Year program began:** 2016

**Managers on platform vetted:** Yes

**Managers GIPS compliant:** Majority are GIPS Compliant

**Type of products available:** Equity, ETF, Fixed Income, Liquid Alt SMAs as well as Private Equity, Real Estate, Private Credit and Hedge Funds. Third-party strategist and advisor-directed.

**Program uses platform to track reporting of client holdings**: Yes

**Program is compatible for:** RIAs, Hybrid Broker-Dealers, Family Offices

**Program optimizes for tax and trading efficiency:** Yes

**Sleeve-level reporting:** Yes

**Program links to a trade execution or order management system:** Yes

**Program links to a trust accounting system:** Yes

**Private branding or white labeling possible:** Yes

**Proposal generator:** Yes

**Generates investment policy statements:** Yes

**Asset allocation methodologies:** By risk tolerance, asset class, income requirements, and tax sensitivity

**Rebalancing:** Yes

**Aggregation of held-away accounts:** Yes

**Custodians supported:** Schwab, Fidelity IWS, NFS, Ameritrade

**Marketing support offered:** Yes