

Axxcess Platform

2018-2019

Axxcess integrates third party investment managers alongside real estate, private equity, and hedged investments to create a unique UMA/TAMP Platform to transform your Wealth Management practice.

Axxcess helps Advisors
better address the needs
of thier business

OUR PLATFORM IS BUILT FOR THE EXPERIENCED ADVISOR LOOKING TO IMPROVE ITS CURRENT RIA PLATFORM, OR AS AN OPERATIONAL SOLUTION FOR A HIGH CALIBER PROFESSIONAL THINKING OF GOING INDEPENDENT AND SEEKING A SEAMLESS TRANSITION.

Welcome

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Axxcess Platform- Intro

We offer Advisors open architecture, with a full array of wealth management and investment advisory services to move their practice upstream.

02

Core Functionality

How do you deliver service to your existing clients, earn new relationships, and manage your portfolios while keeping your overhead and margins intact? Your competitors today are the very fund companies you place money with. They are giving their best “asset allocation” models away for free. Your value proposition is changing very quickly and firms with resources are re-positioning themselves to compete.

03

Investment Operations

TAMP services are inherently limited to traditional equity and ETF strategies. Axxcess combines true alternatives like private equity, private credit, hedge funds and directed real estate alongside traditional SMA strategies.

04

Middle and Back Office

RIA firms stuck with legacy systems that dont offer reconciliation, online portfolio reporting, and multi-manager, multi asset capabilities. You cant upgrade your systems due to expense, and time. The prospect of changing your legacy systems feels like heart surgery. It is. We can help you get make this transition quickly and efficiently.

05

Business Development

Our platform transforms your proposal, IPS generation, account onboarding, and client servicing models. We use technology to enhance the personal services an Advisor must provide to their clients to stay relevant, and competitive. We enable you to spend more time being effective managing your business growth, and retention.

06

Your Relationship With Us

Working with Axxcess, our Advisor Platform Partners enjoy a fully branded, integrated, and reconciled Investment Platform that organizes sophisticated investment approach into a consolidated view of all of their clients wealth.

Axxcess integrates third party investment managers alongside real estate, private equity, and hedged investments to create a unique UMA/TAMP Platform to transform your Wealth Management practice.

Experience

With access to an open universe of ETF's, stocks, mutual funds, fixed income, SMA strategies, and select hedge fund, private equity, real estate, and private debt, we built our reporting platform to deliver a comprehensive view of your wealth- both online and on paper. We will brand your portal application for your clients to download from the Apple App Store, and Google Play for Android.

Welcome

THE
FIRST
SECTION

01

We leverage technology to enhance the personal services an Advisor must provide to their clients to stay relevant, and competitive.

HOW IT STARTED

OUR PLATFORM IS BUILT FOR THE EXPERIENCED ADVISOR LOOKING TO IMPROVE ITS CURRENT RIA PLATFORM, OR AS AN OPERATIONAL SOLUTION FOR A HIGH CALIBER PROFESSIONAL THINKING OF GOING INDEPENDENT AND SEEKING A SEAMLESS TRANSITION.

Axxcess has run several family offices over the past 20 years. Families whose wealth derived primarily from operating businesses and real estate. Forced to manually reconcile non traditional assets alongside SMA accounts, we learned a lot about the limitations of technology along the way. Today, technology has made significant leaps in our business. However, Advisors are generally slow adopters of technology and legacy systems are challenging to replace. The truth is, to master a central system like billing and reporting takes time. Depending on the complexity of your business, the time it takes to truly get clients onboarded, historical data integrated, and configure your environment is no less than 6 to 12 months. If you have been prevented from dealing with your clients directed real estate, hedge funds, and private equity by a restrictive firm guidelines, talk to us. We can help you deliver something refreshing and unique to you and your clients.

WHATS A GOOD FIT?

Experienced Advisors working on wirehouse platforms thinking about going independent who have exposure to firm proprietary deals, and clients that have complex needs.

Advisors tired of wearing the business development, and portfolio manager hat. If your differentiation is your ETF model that you are running on a hybrid platform, we can help you scale your business with your "A" clients. These are the folks you are spending 90% of your time on, who contribute more than 50% of your revenue. You have to build a moat around them. Your ETF portfolio does not accomplish this. These clients have outside investments that dont fit your model. You are at risk of losing them. Talk to us.

RIA firms stuck with legacy systems that dont offer reconciliation, online portfolio reporting, and multi-manager, multi asset capabilities. You cant upgrade your systems due to expense, and time. The prospect of changing your legacy systems feels like heart surgery. It is. We can help you get make this transition quickly and efficiently.

WHAT ARE YOUR PRIORITIES?

How do you deliver service to your existing clients, earn new relationships, and manage your portfolios while keeping your overhead and margins intact? Your competitors today are the very fund companies you place money with. They are giving their best "asset allocation" models away for free. Your value proposition is changing very quickly and firms with resources are re-positioning themselves to compete.

Work with us on an account by account basis, or accross your entire practice.

We have found that if you can help your client track and report on their inefficient assets, their liquid assets will

come under management. Track, bill, and report on directed investments in the same account that houses traditional SMA, Fixed Income, Mutual Fund, and ETF strategies. Report, monitor, and analyze hedge fund, private equity, private credit and real estate within the same Advisor branded report portal.

Blend traditional SMA strategies with private equity, private credit, and hedge funds in the same account.

We combine internally managed strategies with rigorously-selected third party managers, best-in-class third party mutual fund, ETF, hedge fund, and private equity managers to achieve a comprehensive platform of customized investment strategies.

Our platform provides investment operations and portfolio management solutions, custom reporting, billing, client portal, and CRM integration. Our clients include single and multi-family offices, traditional wealth advisory firms and money managers.

Our platform transforms your proposal, IPS generation, account onboarding, and client servicing models.

We use technology to enhance the personal services an Advisor must provide to their clients to stay relevant, and competitive.

We enable you to spend more time being effective managing your business growth, and retention.

**"Move your business upstream
one client at a time."**

Axxcess integrates third party investment managers alongside real estate, private equity, and hedged investments to create a unique UMA/TAMP Platform to transform your Wealth Management practice.



AMERICA'S BEST TAMPS

2019

THE WINNERS LIST

YOUR INSIDE LOOK AT THE BEST TURNKEY ASSET MANAGEMENT PROGRAMS FOR FINANCIAL ADVISORS, FAMILY OFFICES, AND BROKER-DEALER REPRESENTATIVES

2019 AMERICA'S BEST TAMPS



Axxcess Wealth Management, LLC • 6005 Hidden Valley Road, Suite 290, Carlsbad, CA 92011 • www.axxcessplatform.com

The **Axxcess** platform is built for the experienced Advisor looking to improve its current RIA platform, or as an operational solution for a high-caliber professional thinking of going independent and seeking a seamless transition. We offer Advisors open architecture, with a full array of wealth management and investment advisory services to move your practice upstream. Axxcess combines true alternatives like private equity, private credit, hedge funds and directed real estate alongside traditional SMA strategies.

Axxcess has a solution to help your client track, report and bill on their total wealth. Advisors can integrate tactical, strategic equity and ETF strategies alongside fixed income, options overlay and private investments—all in a single brokerage account; track, monitor and report on each strategy at the sleeve level. We built our reporting platform to deliver a comprehensive view of client wealth—both online and on paper. We will brand your portal application for your clients to download from the Apple App Store, and Google Play for Android.

Our platform provides investment operations and portfolio management solutions, custom reporting, billing, client portal and CRM integration. Our clients include single and multi-family offices, traditional wealth advisory firms and money managers. Our platform transforms your proposal, IPS generation, account onboarding and client servicing models. Axxcess has developed a prospect portal technology that allows you to revolutionize your business development process. Prospects onboard their outside accounts from within your branded client portal. Create proposals, financial plans, risk analysis, and engage your prospects in a way other Advisors simply can't.

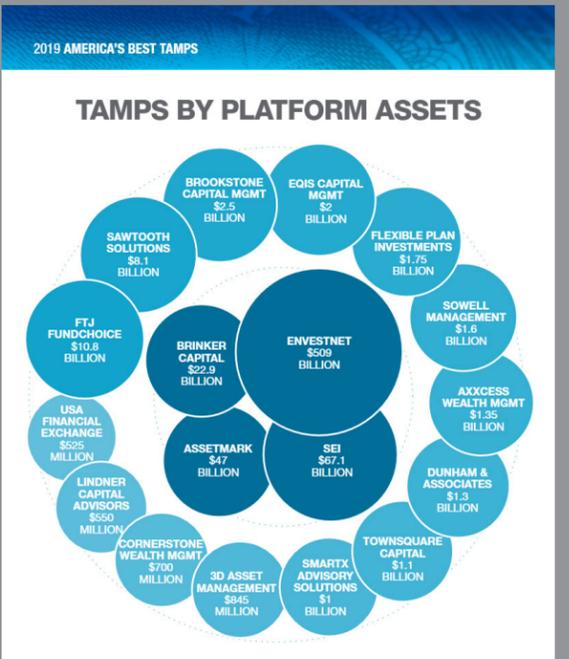
Our focus is on 3c(1) and 3c(7) clients and the Advisors that serve them. If you are interested in providing a platform of services designed to move your business upscale, Axxcess is your solution.

New business contact:
 Jon Brackmann, MBA, CIMA
 Phone: (866) 217-5607
 E-mail: brackmann@axxcesswealth.com

- Brand of program:** Axxcess Customized Portfolio Platform (ACPP)
- Type of program:** TAMP
- Total assets in program:** \$1.35 billion
- Year program began:** 2015
- Managers on platform vetted:** Yes
- Managers GIPS compliant:** Majority are GIPS Compliant
- Type of products available:** SMA, Funds, ETFs, Fixed Income, Structured Products, Hedge Funds, Private Equity, Real Estate
- Program uses platform to track reporting of client holdings:** Yes
- Program is compatible for:** Advisors working with Accredited Investors
- Program optimizes for tax and trading efficiency:** Yes
- Sleeve-level reporting:** Yes
- Program links to a trade execution or order management system:** Yes
- Program links to a trust accounting system:** Yes
- Private branding or white labeling possible:** Yes
- Proposal generator:** Yes
- Generates investment policy statements:** Yes
- Asset allocation methodologies:** Return-based, risk-based, or advisor directed
- Rebalancing:** On demand or periodic
- Aggregation of held-away accounts:** Yes, and also white label this feature
- Custodians supported:** Schwab, Fidelity, NFS, TD Ameritrade, Interactive Brokers
- Marketing support offered:** Yes

Axxcess helps Advisors better address the needs of their business”

AxxcessPlatform is a TAMP built specifically to address the needs of Accredited Investors and the Advisors that serve them.



SECOND SECTION

*Sleeve Management
UMA/UMH Functionality
Private Asset Platform- PAP
Prospect Portal*

02

Core Functionality

We combine internally managed strategies with rigorously-selected third party managers, best-in-class third party mutual fund, ETF, hedge fund, and private equity managers to achieve a comprehensive platform of customized investment strategies.



MULTI-ASSET CLASS FOR ACCREDITED AND QUALIFIED PURCHASERS. TAMP services are inherently limited to traditional equity and ETF strategies. Axxcess combines true alternatives like private equity, private credit, hedge funds and directed real estate alongside traditional SMA strategies.

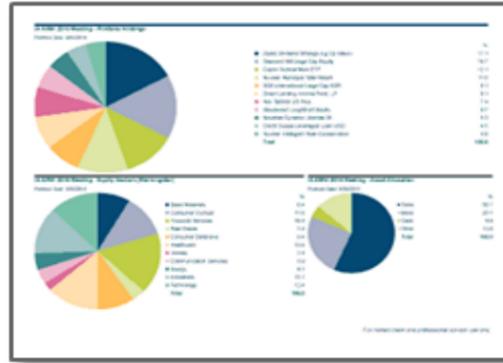


TRUE OPEN ARCHITECTURE Traditional Custodians like Schwab, Fidelity IWS, and Ameritrade as well as direct, and self directed options and our Private Asset Platform.



Whether you are looking for a tactical strategy that can help your portfolio dynamically adjust to changing market conditions or an equity income strategy that can deliver a fixed income approach to equity investing, we can construct, implement, and monitor the solution.

Blend traditional SMA strategies with private equity, private credit, and hedge funds in the same account.



UMA/UMH

Sleeve Management

Each custodial account can be sleeved to incorporate advisor directed, and third party managed strategies.

Organize

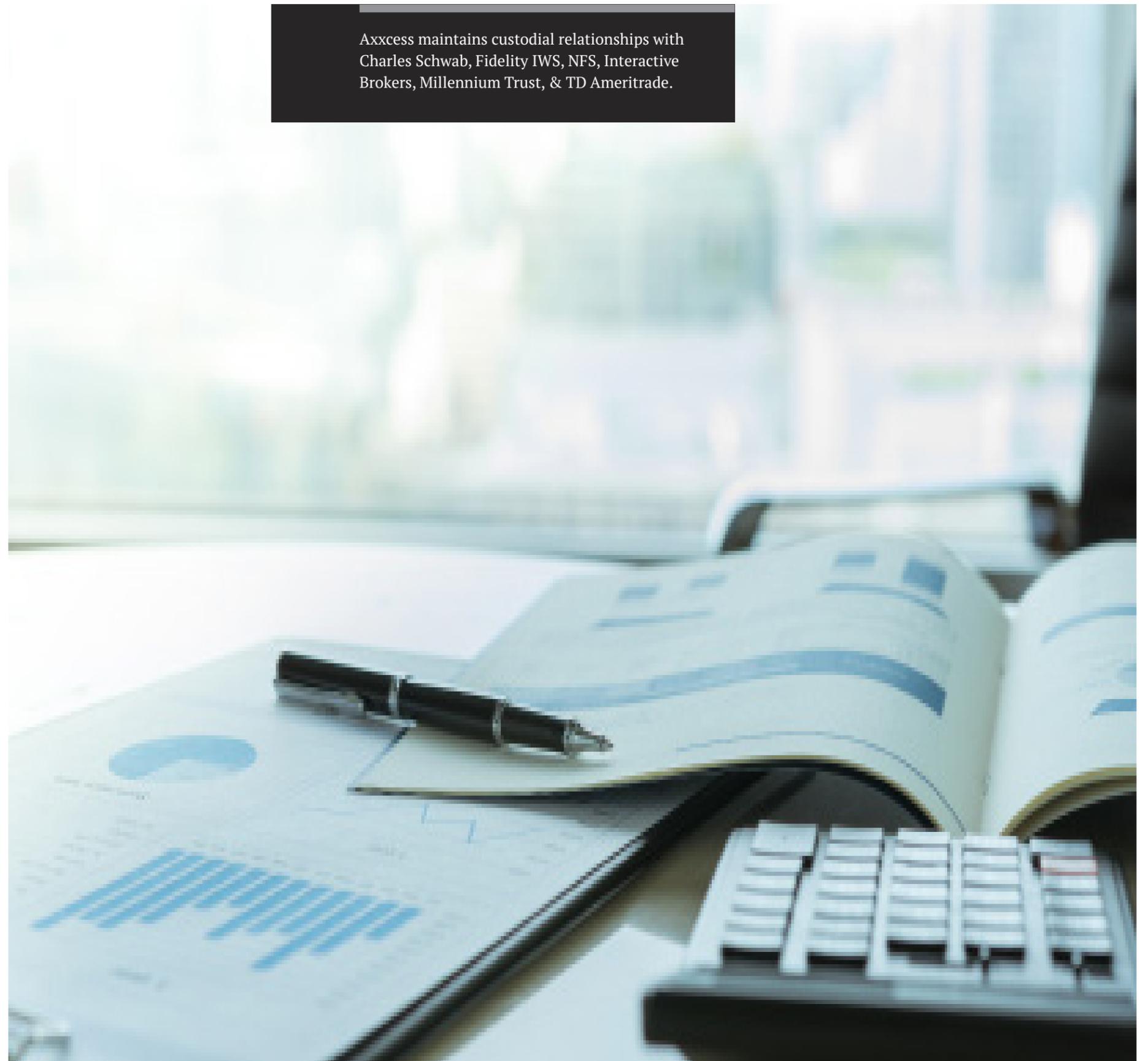
Your client can integrate all of their strategies into a single household or registration view.



Investment Choice

Access to an open universe of ETFs, Stocks, Mutual Funds, Fixed Income, investment managers, and select hedge funds.

Axxcess maintains custodial relationships with Charles Schwab, Fidelity IWS, NFS, Interactive Brokers, Millennium Trust, & TD Ameritrade.



Investment Operations

TAMP services are inherently limited to traditional equity and ETF strategies. Axxcess combines true alternatives like private equity, private credit, hedge funds and directed real estate alongside traditional SMA strategies.

Traditional SMA Sleeve Managers Available on the Axxcess Customized Portfolio Platform (UMA/UMH)

Alta Capital Management
ARK-Invest
Athena Investment Management
Auour Investments
AZA Capital Management
Caprin Asset Management
Clearbridge/Legg Mason
Diamond Hill Capital Management
Hilton Capital Management
Highmore Group Advisors
Horsecove Partners
Navellier Investment Associates
Nuveen Investment Management
Principal Global Investors
Strategic Global Advisors (SGA)
State Street Global Advisors
Sterling Global Strategies
Stifel Nicolaus
Valor Capital
Zack Investment Research

Alternative Investment Platform Integrations (UMA/UMH)

CAIS
Crystal Capital
ICapital
Gemini

Private Equity/ Private Credit/Reg D

Self Directed Private Equity/Credit
Reg D Private Placements
Directed/Syndicated real estate LP
Self Directed Hedge Funds

Variable Annuity/ Insurance

VA sub account level reporting via DST
VUL/IUL reporting

03

THE
THIRD
SECTION

TAMP Custodial Relationships

Fidelity IWS
Schwab Institutional
TD Ameritrade
National Financial Services
Interactive Brokers

The Axxcess Platform helps advisors deliver a portfolio solution that is both scalable, and customized for the unique needs of your client base.

Investment Operations

YOUR TOP CLIENTS HAVE LIKELY DONE A DEAL...

YOUR CLIENTS HAVE LIKELY INVESTED IN A REAL ESTATE PARTNERSHIP, OR HELPED GROW A PRIVATE COMPANY. YOU CAN HELP THEM GET THEIR DIRECTED ALTERNATIVE INVESTMENTS ORGANIZED WITHIN YOUR REPORTS AND CLIENT PORTAL

03

Advisors can implement a customized approach to construct unique solutions for clients.

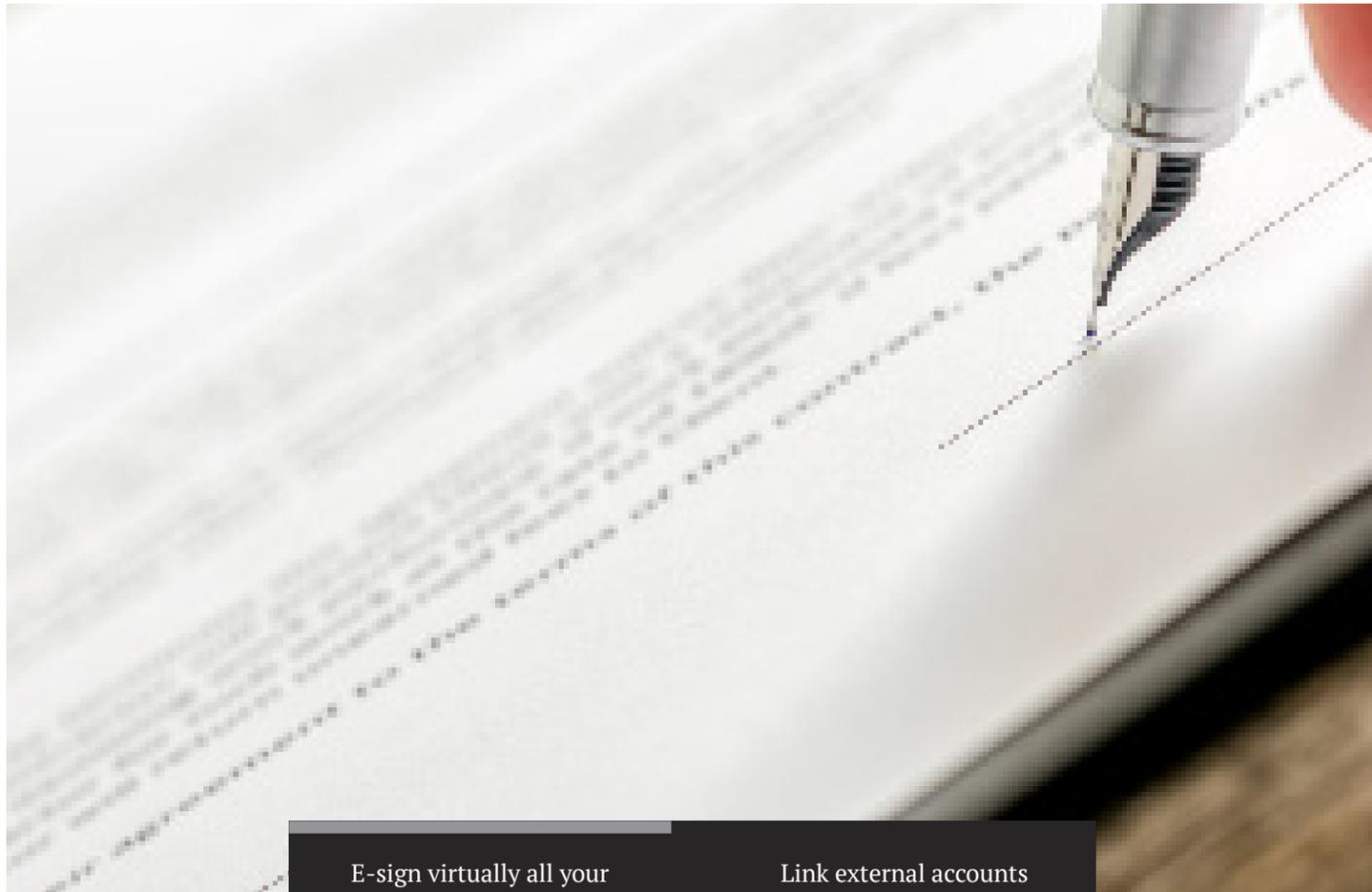
Portfolio's can be implemented in a single brokerage account at your choice of custodian using sleeve managers, advisor directed models, or customized allocations.

Our platform provides investment operations and portfolio management solutions, custom reporting, billing, client portal, and CRM integration. Our clients include single and multi-family offices, traditional wealth advisory firms and money managers.

We excel in meeting the needs of anyone serving high net worth clients

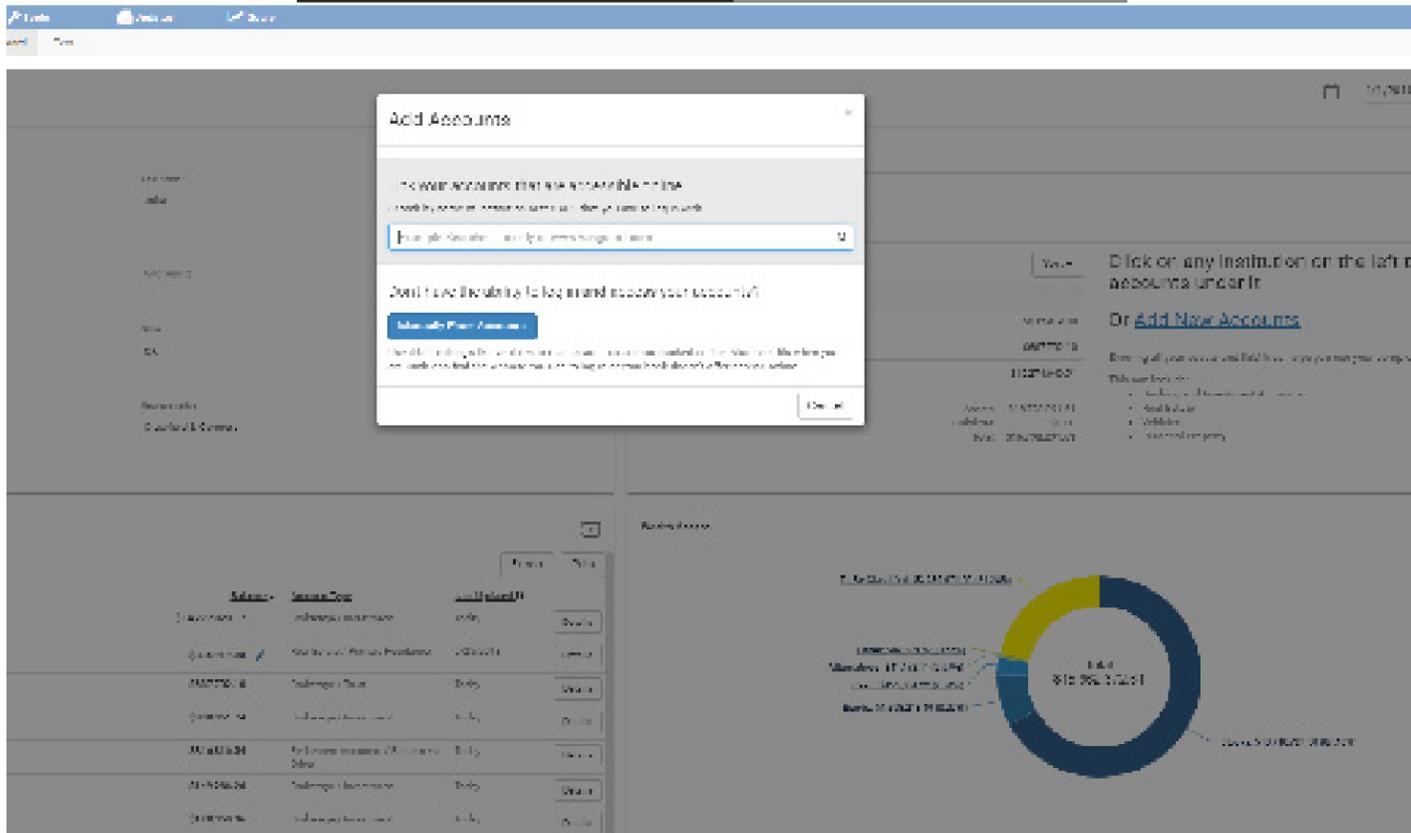


 Performance reporting at the household, registration, account, security and strategy levels.



E-sign virtually all your account opening paperwork

Link external accounts through our unique aggregation engine



Middle & Back Office

04

RIA firms stuck with legacy systems that don't offer reconciliation, online portfolio reporting, and multi-manager, multi asset capabilities. You can't upgrade your systems due to expense, and time. The prospect of changing your legacy systems feels like heart surgery. It is. We can help you get make this transition quickly and efficiently.

FORTH SECTION



Prospect Portal



Paperless Environment



Billing and Reporting



Compliance and Audit Support



Prospect Portal

Branded, integrated prospect portal creates a branded Advisor environment that allows a prospective client to onboard through your unique workflow. The prospect registers, and digitally integrates their current accounts directly into your investment operations center. No more manual statements, or hand entering their current holdings into your proposal tool. We do not send our prospects out to a third party for web scrub aggregation, only to send them back to a new site for reporting. It all happens in the same environment. Collect client profile, concerns, and objectives all on the front end digitally. Data drives workflows. Collect it efficiently.



Paperless Environment

Digital storage, client vaults, and the ability to aggregate outside accounts directly into your reporting system. Docusign your business forms, and generate digital endpoints for your clients that require them. Direct paper forms where needed. All from the same systems. We will convert and customize your internal processes, design and author your workflows to create a powerful, and efficient practice that will dramatically increase net income, and improve the quality of your services.



Billing and Reporting

Create tiered or flat billing schedules. Track each payee individually, and build payment waterfalls to easily pay multiple reps, solicitors, broker dealers, and firms.

With access to an open universe of ETF's, stocks, mutual funds, fixed income, SMA strategies, and select hedge fund, private equity, real estate, and private debt, we built our reporting platform to deliver a comprehensive view of your wealth- both online and on paper. We will brand your portal application for your clients to download from the Apple App Store, and Google Play for Android. Engaging reports are customized to create your firms unique client deliverable.



Compliance Support

We will not replace your external compliance consultant, but we can provide comprehensive support for SEC Exam requests for your accounts on our platform. Our compliance support package creates your historical trade blotters, fee billing reports, ADV logs, and more. Track your supervisory processes, and internal books and records audits.

Audit, which allows firms to run mock audits and automate information retrieval for SEC and state regulatory exams, and

Verify, an anti-money laundering (AML) screening service that integrates with the Risk Solutions service from the legal research and data firm LexisNexis.

Supervise: Create oversight tasks, audit trails, and ensure implementation with your policy and procedures, and monitor risks.

Our platform transforms your proposal, IPS generation, account onboarding, and client servicing models.

We use technology to enhance the personal services an Advisor must provide to their clients to stay relevant, and competitive.

We enable you to spend more time being effective managing your business growth, and retention.

Move your business upstream one client at a time.

“Your relationship with us”

Working with Axxcess, our Advisor Platform Partners enjoy a fully branded, integrated, and reconciled Investment Platform that organizes sophisticated investment approach into a consolidated view of all of their clients wealth.

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Our wealth solutions are accessible, scalable, and designed to meet the needs of our clients. We have a proven track record for our clients. We have a proven track record for our clients. We have a proven track record for our clients.

WITH BALBOA

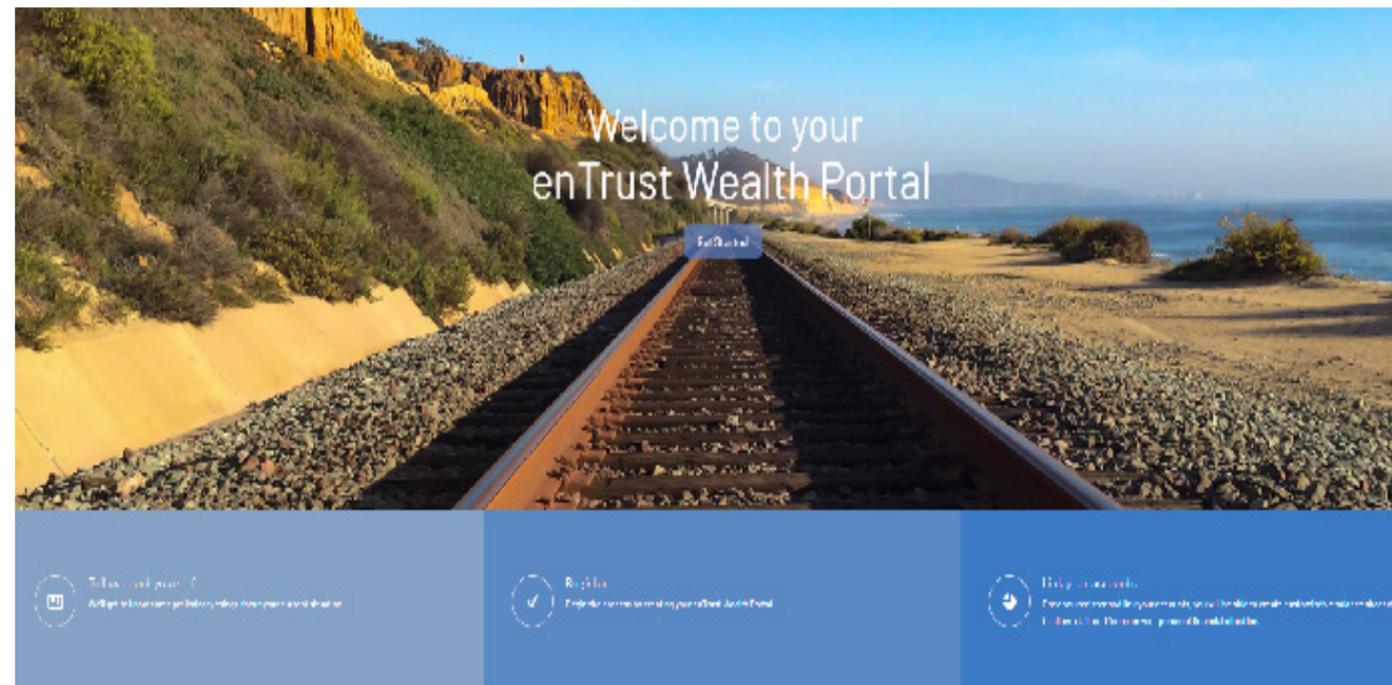
With Balboa, you can manage your client's wealth in a single, integrated platform. This allows you to provide a seamless experience for your clients, while also simplifying your own workflow.

OUR MODEL

Our model is designed to help you manage your client's wealth in a single, integrated platform. This allows you to provide a seamless experience for your clients, while also simplifying your own workflow.

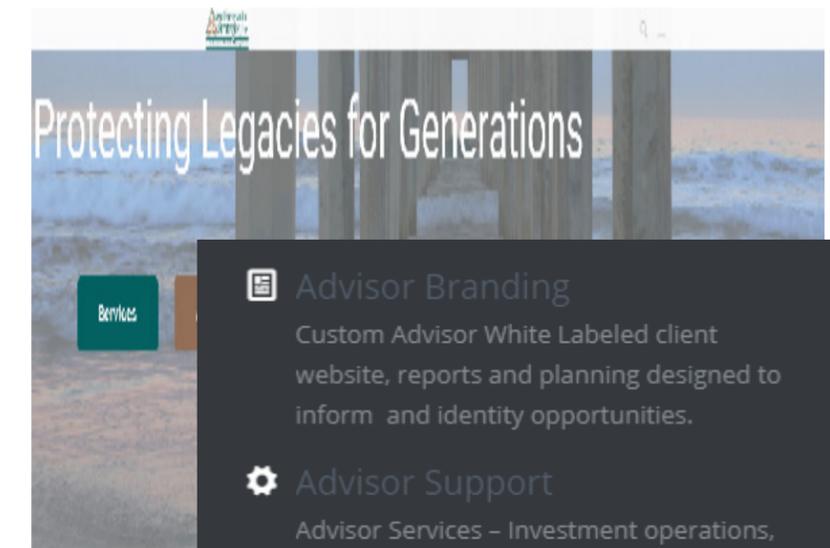
CLIENTS FIRST

At Balboa, we put our clients first. We have a proven track record for our clients. We have a proven track record for our clients. We have a proven track record for our clients.



Intelligent. Integrated. Customized.

Our wealth solutions are accessible, scalable, and designed to meet the needs of our clients. We have a proven track record for our clients. We have a proven track record for our clients.



AS FINANCIAL ADVISORS, YOU HAVE THE RESPONSIBILITY TO HELP YOUR CLIENTS PROTECT THEIR WEALTH AND RETIREMENT PLANNING. WE WORK WITH PEOPLE IN ALL PHASES OF LIFE AND WE'VE GOT YOU COVERED.



ADVISOR BRANDING

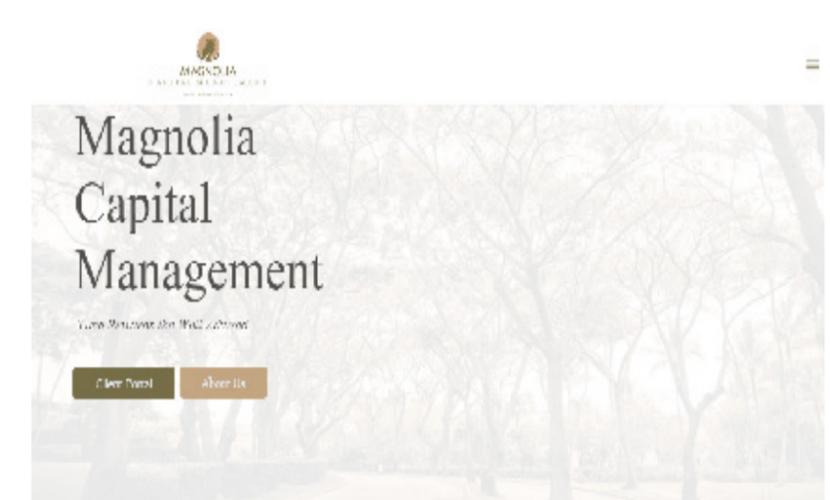
Custom Advisor White Labeled client website, reports and planning designed to inform and identify opportunities.

ADVISOR SUPPORT

Advisor Services – Investment operations, portfolio management and trading support.

ADVISOR SUPPORT

Advisor Services – Investment operations, portfolio management and trading support.



UNLIMITED OPPORTUNITY AND SECOND TO NONE IN SERVICE
Magnolia Capital Management provides a world-class wealth management solution to our clients with the best service.

AS A WEALTH PARTNER

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Axxcess Platform



Business Development

We want to work with you. Work on a per account, segment of client, or a fully integrated basis. Enhancing your business does not require you change everything you are doing all at once.

Our platform is built for the experienced Advisor looking to improve its current RIA platform, or as an operational solution for a high caliber professional thinking of going independent and seeking a seamless transition.

PLUG IN AND DISCOVER HOW THE AXXCESS PLATFORM CAN ENHANCE YOUR FIRMS SERVICES.

THE AXXCESS PLATFORM INTEGRATES WITH MANY EXISTING TECHNOLOGIES TO CREATE EFFICIENCY ACROSS YOUR PRACTICE

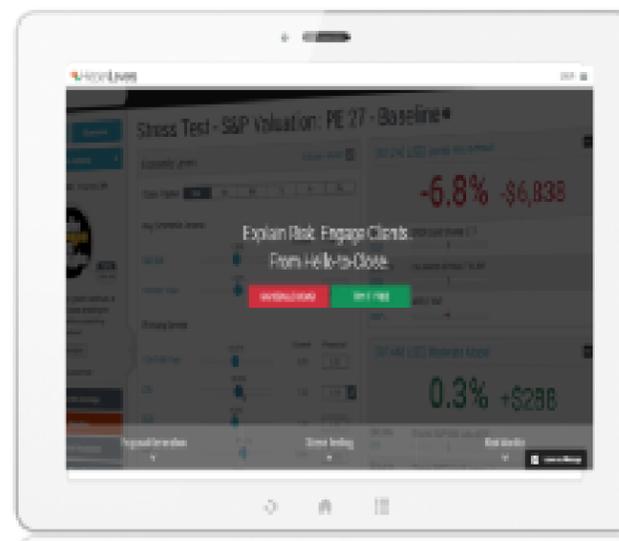
CLIENT FOCUSED



Financial Planning MoneyGuidePro®

MoneyGuidePro®, created by NIPtech®, is a leading financial planning tool that enables you to add value to the plan experience, knowledge and relationships.

[Learn more about the Money Guide](#)



Explain Risk. Engage Clients. From Hello-to-Close.

Proposal Generation

Generate proposals that include risk tolerance capture and fee allocations, to help satisfy heightened regulatory demands.

Stress Testing

Illustrate the impact of economic risks on portfolio models, current clients and prospects' holdings.

[Learn more about Hidden Levers](#)

06 Your relationship with us



Operationalize Day One

Building and maintaining systems and investment operations is a significant challenge for advisors. Leverage our platform and enhance your client experience day one.



Working with Axxcess

Advisor Platform Partners enjoy a fully branded, integrated, and reconciled Investment Platform that organizes sophisticated investment approach into a consolidated view of all of their clients wealth.



Middle and Back Office

Operate your business from a central integrations. Customize workflows to create scale and efficiency.



Customized Portfolio Platform

Sleeve manager and UMA technology with your choice of custodian.
Private Asset Platform/AIP
Model and Trade Rebalancing platform



Create a rich client experience

Deliver custom reporting, interactive web portals that track allocation, positions, client goals and activity. All from any web connected device.



Training and Support

Experienced professionals with custom solutions for your unique brand and firm.

Firm Trends THE LAST SECTION

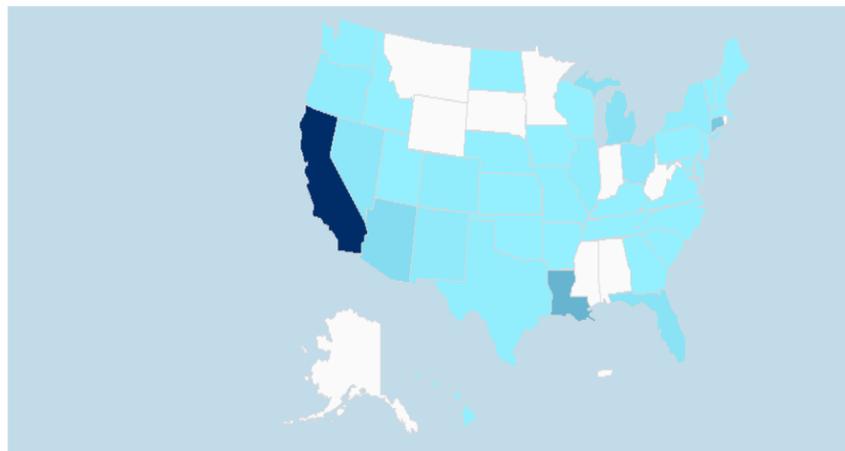
06

SIXTH SECTION

WHAT ARE YOUR PRIORITIES?

How do you deliver service to your existing clients, earn new relationships, and manage your portfolios while keeping your overhead and margins intact? Your competitors today are the very fund companies you place money with. They are giving their best “asset allocation” models away for free. Your value proposition is changing very quickly and firms with resources are re-positioning themselves to compete.

AUM by State



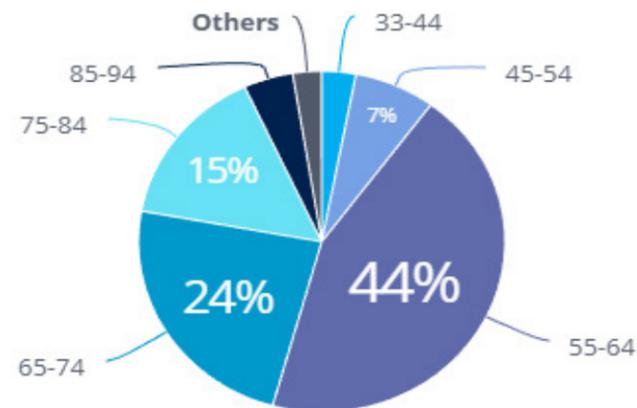
Practice Management

Trends give you interactive dashboards to seeing data about your firm.

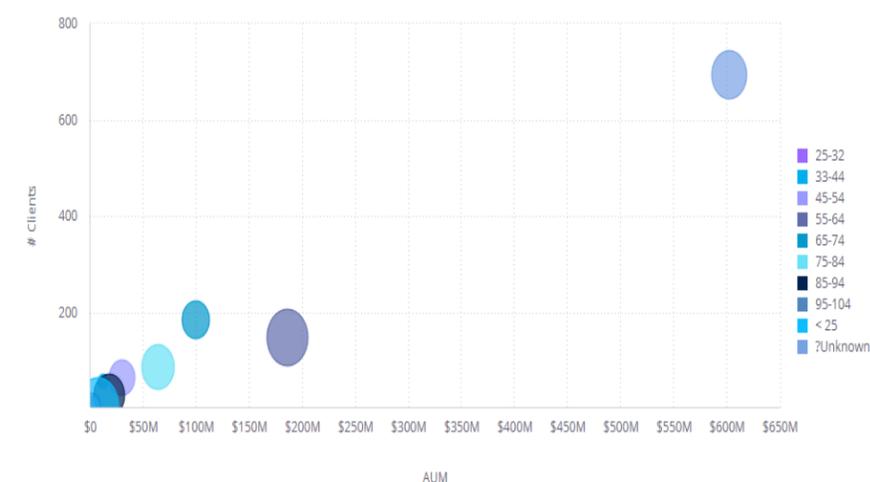
You'll have a screen full of widgets, giving you all the information you want to see.

You're able to set filters on the right side of your screen to tweak settings however you want.

Many widgets are interactive, so hovering your mouse over various data points will display additional information.



AUM By Age Range vs. # Clients



Axxcess provides a platform service model that helps you implement your firms goals.



Track, bill, and report on directed investments in the same account that houses traditional SMA, Fixed Income, Mutual Fund, and ETF strategies.



Report, monitor, and analyze hedge fund, private equity, private credit and real estate within the same Advisor branded report portal.



Multi Asset/
Multi Custodial



Firm level trend following and informatics.



01

Axxcess Platform

02

Core Functionality

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Investment Operations

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Middel & Back Office

05

Business Development

06

You Relationship



The Axxcess Customized Portfolio Platform allows Advisor Firms to build multi manager strategies as stand alone portfolio solutions, or to compliment Advisor Directed strategies.



2018-2019



Axxcess Platform

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